

Instructions: Complete all sections of this profile in full with the assistance of your investment advisor representative (IAR).

1.	Client Name	Social Security/Tax ID Number
	Address	Phone Number

2.	Investment Advisor Representative Name	IAR ID Number
	Address	Phone Number

3.	Type of Consulting Services (select all that apply)
	<input type="radio"/> Tax Planning <input type="radio"/> Personal Financial Planning <input type="radio"/> Investment Planning <input type="radio"/> Business Planning <input type="radio"/> Retirement Planning <input type="radio"/> Education Planning <input type="radio"/> Estate Planning <input type="radio"/> Asset Allocation <input type="radio"/> Cash Flow/Budget Planning <input type="radio"/> Other (please specify below)

4.	Hourly Consulting Fee (select one)
	Hourly Rate \$ <input style="width: 100px;" type="text"/>
	Estimated Hours <input style="width: 100px;" type="text"/> X <input style="width: 100px;" type="text"/>
	Estimated Total Fee \$ = <input style="width: 100px;" type="text"/>

5.	Type of Payment
	<input type="radio"/> Initial <input type="radio"/> Final Payment Method (select all that apply) <input type="radio"/> Check Attached <input type="radio"/> I/We hereby authorize LPL to journal funds from my/our account listed below: LPL Account # <input style="width: 150px;" type="text"/> Amount \$ <input style="width: 150px;" type="text"/> <input type="radio"/> Defer full payment until receipt of services <input type="radio"/> Defer portion of payment until receipt of services

6.	Investment Objective
	Please choose the investment objective that most accurately reflects your current overall goals.
	<input type="radio"/> Income with Capital Preservation. Emphasis is placed on generation or current income and prevention of capital loss.
	<input type="radio"/> Income with Moderate Growth. Emphasis is placed on generation of current income with a secondary focus on moderate capital growth.
	<input type="radio"/> Growth with Income. Emphasis is placed on modest capital growth with some focus on generation of current income.
	<input type="radio"/> Growth. Emphasis is placed on achieving high long-term growth and capital appreciation. There is little focus on generation of current income.
	<input type="radio"/> Aggressive Growth. Emphasis is placed on aggressive growth and maximum capital appreciation. There is no focus on generation of current income.

7.	Client Report
	Has or will the client receive any type of written analysis or report as part of the consulting services? <input type="radio"/> Yes <input type="radio"/> No (If yes, please attach a copy to this Hourly Consulting Profile)

8.	Client Acknowledgement and Execution:
	This Consulting Services Agreement contains a pre-dispute arbitration clause in Section 8, which begins on page 2. Client acknowledges receiving a copy of this Agreement and Hourly Consulting Profile/Schedule A and of LPL's Form ADV Part II.
	Agreement and Hourly Consulting Profile agreed to on: <input style="width: 150px;" type="text"/> MM / DD / YYYY
	_____ Client Signature
	_____ Client Name (print)
	_____ Date
	_____ Client Signature
	_____ Client Name (print)
	_____ Date
	_____ Investment Advisor Representative Signature
_____ Investment Advisor Representative Name (print)	
_____ Date	
Accepted by LPL Financial Corporation	
_____ Signature	
_____ Date	

Instructions: This form must be completed in full each time you enter into a Consulting Services Agreement. **Please fax completed forms to the Estate and Financial Planning Group at (858) 554-1277.**

1.	Investment Advisor Representative Name <input style="width: 95%; height: 20px;" type="text"/>	IAR ID	<input style="width: 95%; height: 20px;" type="text"/>
	Client Name <input style="width: 95%; height: 20px;" type="text"/>		Social Security/Tax ID Number <input style="width: 95%; height: 20px;" type="text"/>

2.	<p>This Client resides in:</p> <p><input type="radio"/> A state where the Investment Advisor Representative (IAR) has a physical office location and is registered as an IAR under LPL's RIA (skip to section 3)</p> <p><input type="radio"/> Another state</p> <p>Does the IAR have a "place of business" in the state where this client resides?</p> <p><input type="radio"/> Yes (please note that the IAR must be registered in this state)</p> <p><input type="radio"/> No</p>	<p>"Place of Business" is defined as 1) any office at which the advisor regularly provides advisory services, solicits, meets with or otherwise communicates with clients (for example, your branch office), and 2) any other location that is held out to the general public as a location at which the advisor provides advisory services, solicits, meets with or otherwise communicates with clients (for example, publishing information in a professional directory or telephone listing, or distributing advertisements, business cards, stationery or similar communications that identify the location as one at which the advisor is or will be available to meet or communicate with clients). This definition covers permanent and temporary offices as well as other locations such as a hotel or auditorium. Merely arranging meetings with existing clients at a hotel or a temporary location would not constitute a "place of business," but holding an advertised seminar for new prospects would. Contact the Compliance department with questions.</p>
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3.	<p>Consulting Services Checklist</p> <p>This checklist was created to assist you in completing your Consulting Services paperwork. Submission of incomplete paperwork causes delays in processing, and may result in the paperwork being returned.</p> <p><input type="radio"/> Confirm that the Consulting Services Agreement and LPL's Form ADV Part II were given to the client.</p> <p><input type="radio"/> Approved for Hourly Consulting.</p> <p><input type="radio"/> Complete the Hourly Consulting Profile/Schedule A. (All sections must be completed in full.)</p> <p style="margin-left: 20px;"><input type="radio"/> Section 5 - indicate how the consulting services fee will be paid*</p> <p style="margin-left: 20px;"><input type="radio"/> Section 8 - confirm that the client(s) and the IAR have signed the profile</p> <p><input type="radio"/> Confirm that the written analysis, report or document has been e-mailed to financial.planning@lpl.com (Required if Section 7 of the Hourly Consulting Profile/Schedule A is marked yes).</p> <p>What e-mail address would you like to receive the approval notification? <input style="width: 80%; height: 20px;" type="text"/></p> <p><input type="radio"/> Mail paperwork to: LPL Financial Corporation Department 33 P.O. Box 509025 San Diego, CA 92150-9025</p> <p style="margin-left: 150px;">or Fedex paperwork to: LPL Financial Corporation Department 33 9785 Towne Centre Drive San Diego, CA 92121</p> <p style="margin-left: 150px;">or fax to: (858) 554-1277</p> <p>Please write Rep ID Number, last 4 digits of clients SSN Number and Consulting Services on the bottom of the check.</p> <p>*Checks should be made payable to LPL Financial Corporation. If the fee will be debited from a non-qualified, non-IRA account, please ensure that all account owners of the account have provided authorization on the Hourly Consulting Profile/Schedule A.</p>
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4.	<p>Please allow three days from the date LPL receives completed paperwork to process and approve. I hereby certify that the information above is true and correct. In addition, I have obtained the information and assumptions used in the preparation of the consulting service from my client(s) or other relevant source documents. I further certify that the value of securities assets as utilized within the consulting service have been obtained from either (1) source documents (i.e. sponsor statements), or (2) the client, as evidenced on the fact finder questionnaire, copies of which are maintained in my branch office files.</p> <p style="margin-top: 20px;"> <input style="width: 30%; height: 20px;" type="text"/> <input style="width: 30%; height: 20px;" type="text"/> <input style="width: 30%; height: 20px;" type="text"/> </p> <p style="margin-top: 5px;"> Investment Advisor Representative Signature Investment Advisor Representative Name (print) Date </p>
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